

ValueGuidePlus™

POWERED BY **NPA**

For years, the NPA Value Guide has been the gold standard for dealers valuing trades and sending powersport vehicles to auction. With NPA Value Guide Plus™, dealers are able to get even more insight into vehicle values, down to the actual vehicle. Dealers now have the option to select a specific time frame and location to more accurately project a vehicle's value and see actual vehicle transaction data. With over 30 years of accumulated proprietary data, this innovative tool assists you in accurately projecting returns on your powersport inventory.

****Must be an NPA Member to use NPA Value Guide Plus****

YEAR	MAKE	MODEL
ENTER YEAR	SELECT MAKE	SELECT MODEL
VIN # (AUTO POPULATES THE ABOVE FIELDS)		SUBMIT RESET

All Locations Time 2 months Sold Only **SUBMIT**

Model 2016 HARLEY-DAVIDSON - XL883N IRON

VEHICLE SUMMARY

Current Whsl Book	Units	Avg Score	Avg Mileage	Avg Value
\$5,725	24	78	8,961	\$5,179

CONDITION BREAKDOWN (AVG SCORE = 78)

Condition	Units	Avg Score	Score Range	Avg Value	Value Range
80-90	7	82	80-84	\$5,614	\$4,900-\$6,600
70-80	17	76	71-79	\$5,000	\$4,000-\$6,200

MILEAGE BREAKDOWN (AVG SCORE = 78)

Condition	0-7500	7500-15000	15000-25000	25000-40000	40000+
80-90	\$4,900-\$6,100 (AVG = 82)	\$5,600-\$6,600 (AVG = 83)	\$5,400 (AVG = 82)	-	\$4,900 (AVG = 80)
70-80	\$4,100-\$6,100 (AVG = 77)	\$4,000-\$6,200 (AVG = 76)	-	-	-

TIME BREAKDOWN (AVG SCORE = 78)

Month	Mileage Range	Units	Score Range	Avg Value	Value Range
Feb	7,013-14,389	5	77-77	\$5,900	\$5,300-\$6,200
Jan	--14,432	14	71-78	\$5,121	\$4,100-\$6,600
Dec	3,937-15,849	5	74-78	\$4,620	\$4,000-\$5,400

VEHICLE DETAILS (AVG SCORE = 78)

Date	Location	CR Score	CR Info	Mileage/Hrs	Color	Amount
02/17/2021	Philadelphia	79	EM=9, FR=7, TR=9	2,000	BLACK	\$6,600
02/16/2021	Dallas	55	EM=7, FR=7, TR=4	10,500	GREEN	\$3,000
02/12/2021	Dallas	77	EM=9, FR=8, TR=9	14,500	BLACK	\$5,300

Sale Location:

Dealers can search by a specific NPA location or group all NPA locations together.

Time Duration:

Dealers have the opportunity to search for sales results between 1 and 12 months of a vehicles sale date. The time duration will automatically default to 2 months and all locations. You are now able to change the year of the vehicle without navigating away from this page.

Vehicle Summary:

The summary displays the accumulated average of a vehicle's sale results over a specified time frame. The summary shows the number of units, average score, average mileage and value. The current NADA wholesale value will be also be provided.

Condition Breakdown:

This displays the total number of vehicles sold, categorized by the condition report score range.

Mileage Breakdown:

This displays the mileage range in conjunction with the average Condition Report Score.

Time Breakdown:

The time breakdown lists the total number of vehicles sold by month. This can be beneficial when forecasting a vehicles value across seasons.

Vehicle Details:

The vehicle details shows actual transactions of vehicles that have been sold within the designated time frame.