

NPA INVENTORY PAGE **STEP-BY-STEP** GUIDE

1 Inventory Overview

The Inventory Overview section gives you a quick snapshot of your current inventory status. This page automatically defaults to all unsold inventory, is sorted by units that are going to close first and is automatically updated each time the page is accessed. The Inventory Overview section is clickable and will populate vehicles in that status on the inventory page. To access the inventory page login to www.npauctions.com. Scroll over the grey menu bar and click **Account**, then click **Inventory**.

Dealer Inventory

INVENTORY OVERVIEW
📄 🖨️

2583 <small>Sold</small>	2 <small>Pending S/T</small>	6 <small>In Auction</small>	36 <small>Awaiting Title</small>
--	---	---	--

Sold Units - Shows any unit that you have sold since you started doing business with NPA. You can view the sold date, sold amount and payoff number. By clicking the payoff number you will be directed to the Payoff document.

Pending S/T - These are units that went through auction but did not meet your reserve. As a consigning dealer you now have the ability to accept subject-to's on the units you have consigned from your Inventory Page. The buyers high bid will show in yellow text. Simply click the red Accept S/T button to accept the high bid. A pop-up will show asking if you accept the high bid, enter your password and click accept.

In Auction - These are units that are either in a live auction or on eSale and/or Insurance Total Loss. In Auction units will show the NPA Average, Reserve, Miles/Hrs, CR Score, Title Information, Assigned and Received dates.

Awaiting Titles - If a dealer has consigned vehicles, and NPA has not received titles for those units, the vehicle will show under Awaiting Titles. This information will show in the details portion of each unit and will show as Title CMG. NPA does not sell units Title Coming. If the title is not received by auction day there will be a \$10 Title Coming Fee (per title) and your vehicle will be pulled from auction.

ITEM# 1000 - PENDING
 2007 SUZUKI C90TK7 BOULEVARD
 JS1VY52A872103208
 Location: San Diego



DETAILS	PREVIOUS RUNS / NPA VALUES	VALUE RANGE: VIEWING LAST 3 MONTHS
<p>NPA Avg: \$2,444 RSV: \$2,800 - CLOSE Suggested RSV: \$2,200</p> <div style="background-color: #c00; color: white; text-align: center; padding: 2px; margin: 5px 0;">ACCEPT SUGGESTED RSV</div> <p>DNS: ----- Reserve Comments <input style="width: 100%; height: 20px;" type="text"/></p>	<p>Live No-Sales: 1 ▲ Unit Age: 43 Miles / Hrs: 37,074 CR Score: 78 Location: San Diego Notes: ----- Title: AZ TITLE</p>	<p>Assigned: 12-01-16 Received: 12-05-16 Sold Date: 01-01-17 Sold Amount: \$17,500 Payoff #: 123456 High Bid: \$17,500</p> <div style="background-color: #c00; color: white; text-align: center; padding: 2px; margin-top: 10px;">ACCEPT S/T</div>

Inventory Overview Continued (pg 1)

Export & Print - Dealers have the ability to export and print the current page's vehicle information. By changing the search criteria the vehicles exported or printed will change as well. The following information will be exported and is printable.

- Item#
- Year
- Make
- Model
- VIN
- Miles/Hrs
- CR Score
- Book
- Reserve
- Suggested
- Sold Amount
- Sold Date
- Title Notes

Item#	Year	Make	Model	Mi/Hr	VIN	Condition Info	Book	Reserve	Suggested Reserve	Sold Amount	Sold Date	Title Notes
9401	2015	HARLEY-DAVIDSON	FLS SOFTAIL SLIM	2,651	1HD1JRV15FB036432	S7: EM=9, TR=9, FR=9	\$10,955	\$10,900	\$10,700	\$10,700	02-23-2017	AZ TITLE
7032	2012	POLARIS	RANGER RZR S	OHV	4XAVE76A2CF655530	70: EM=8, FR=6, TR=9	\$6,125	\$6,800	\$5,800	\$5,800	02-03-2017	AZ TITLE
3541	2006	HARLEY-DAVIDSON	FLHTCUI ULTRA CLASSIC ELECTRA GLIDE	21,386	1HD1FCW146Y652701	S3: EM=9, TR=9, FR=7	\$7,630	\$7,600	\$7,200	\$7,200	02-03-2017	AZ TITLE
3456	2011	HARLEY-DAVIDSON	FXDF DYNA FAT BOB	5,214	1HD1GY416BC300465	S0: EM=9, TR=9, FR=8	\$7,385	\$7,000	\$6,600	\$6,600	02-03-2017	AZ TITLE

2 Search Criteria

As a consigning dealer you now have the ability to search your inventory in multiple ways.

- VIN #
- Venue such as Live Auction, Esale or Insurance Total Loss
- Vehicle Location and Vehicle Status

VIN #

Venue

Location

Status

Date From To

Live No Sales
 Sold Units
 Unsold Units
 Redeemed Units

3 Suggested Reserves & Comments

These are added by your NPA Sales Manager. Suggested reserves are based off the NPA Value Guide and previously sold vehicles of the same Year, Make and Model. Reserves and comments can only be added and/or accepted prior the vehicle being In Auction. Once accepted a pop up will show asking if you are sure you want to accept the suggested reserve and continue, click **OK**. If you do not want to accept, click **Cancel**.

ITEM #751222 - INAUTION
 2007 SUZUKI C90TK7 BOULEVARD
 JS1VY52A872103208
 Location: San Diego



DETAILS

NPA Avg: \$2,444
 RSV: \$2,800 - CLOSE
 Suggested RSV: \$2,200

DNS: ----
 Reserve Comments

Vehicle Reserve Change

You are about to accept a suggested reserve on this unit:

Suggested Reserve \$2,200

Are you sure you want to continue?

4 Live No Sales & Previous Runs Tab

Any item that accrues three No Sales from live auctions will be automatically redeemed and charged all applicable re-run and redemption fees. Any unit that is on its second Live No Sale will be marked with a red triangle and will show the pop-up below. To view how many live auctions your unit has been offered in click the Previous Runs tab.

ITEM #9405 - COMPLETE
 2014 HARLEY-DAVIDSON XL883L
 SUPERLOW
 1HD4CR213EC410024
 Location: San Diego



DETAILS

NPA Avg: \$4,421
 RSV: ~~\$4,400~~ - CLOSE
 DNS: -----
 Reserve Comments

PREVIOUS RUNS / NPA VALUES

Live No Sales: 2 ▲
 Unit Age: 64
 Miles / Hrs: 61
 CR Score: 87
 Location: San Diego
 Notes: -----
 Title: AZ TITLE

Any item that accrues three No-Sales from the live auctions will be automatically redeemed and charged all applicable re-run and redemption fees.

Sold Amount: ~~\$5,000~~
 Payoff #: 195233
 High Bid: -----

Real-Time Market Pricing by
NPAValueGuide™
[View Now](#)

ITEM #9405 - COMPLETE
 2014 HARLEY-DAVIDSON XL883L
 SUPERLOW
 1HD4CR213EC410024
 Location: San Diego



DETAILS		PREVIOUS RUNS / NPA VALUES		VALUE RANGE- VIEWING LAST 3 MONTHS	
Date	Location	Item#	RSV	Start	High
01-06-2017	San Diego	3164	\$4,400	\$3,500	\$3,900
02-03-2017	San Diego	3213	\$4,400	\$3,000	\$4,200
02-09-2017	NPA eSale	749162	\$4,400	\$3,000	\$3,600

Real-Time Market Pricing by **NPAValueGuide™** [View Now](#)

5 Value Range Tab

To view a snapshot of the Value Guide for a unit click the Value Range tab. This will populate the last 3 months of data for this particular unit. The tab will show the CR Score Range, Avg Value and Value Range.

ITEM #9405 - COMPLETE
 2014 HARLEY-DAVIDSON XL883L
 SUPERLOW
 1HD4CR213EC410024
 Location: San Diego



DETAILS			PREVIOUS RUNS / NPA VALUES		VALUE RANGE- VIEWING LAST 3 MONTHS	
Condition	Units	Avg Score	Score Range	Avg Value	Value Range	
80 - 90	18	84	80 - 88	\$4,561	\$3,600 - \$5,600	
70 - 80	5	76	75 - 78	\$4,040	\$3,850 - \$4,500	
60 - 70	1	69	69	\$2,800	\$2,800	

For questions regarding your inventory please reach out to your regional sales manager at **888.292.5339**.