

3 Uploading Vehicles (Continued)

- Input the reserve and choose one of the following reserve types:
 - Average** - This only applies when consigning multiple vehicles. Vehicles will be sold if the average sale price is greater than average reserves of all offered vehicles.
 - Close** - Your vehicle will be sold if the high bid is within \$200 of the reserve. Vehicles with a high bid within \$1500 of reserve will go Subject To
 - No Reserve** – Unit sells for high bid on the auction block
 - Firm** - Your vehicle will be sold only if the high bid has meet or exceed your reserve. Vehicles with a high bid within \$1000 of reserve will go Subject To.
- Next, go to the Docs section and choose one of the following for documents you possess for the vehicle:
 - MSO, Legal Docs, Bill of Sale or Title**
- Choose Payment Shipping Method for payment check. \$25 fee applies for 2nd Day Air
- Confirm shipping address and select contact name and number
- Certify information accuracy, accept terms and conditions, and click submit
- For vehicles to be numbered in the auction, vehicles must be dropped off two days prior to auction by 5:00pm

4 Sending Paperwork

- After submitting online consignments, please make copies of vehicle documents and fax them immediately to the NPA location where your vehicle will be consigned. Immediately after faxing, send the physical paperwork to the titling department of the NPA vehicles are going to.
- * NPA does not sell units Title Coming. If title is not received by auction day there will be a \$10 Title Coming Fee (per title). This includes floored titles, with the exception of NPA Dealer Flooring titles.

San Diego | CALIFORNIA

12400 Stowe Dr.
Poway, CA 92064
Toll Free: 888.292.5339
Fax: 858.413.1124

Dallas | TEXAS

900 Gerault Rd.
Flower Mound, TX 75028
Toll Free: 800.292.7376
Fax: 469.574.7866

Philadelphia | PENNSYLVANIA

2578 Pearl Buck Rd.
Bristol, PA 19007
Toll Free: 888.292.5339
Fax: 267.712.6674

Cincinnati | OHIO

10132 Business Center Dr.
Cincinnati, OH 45246
Toll Free: 888.292.5339
Fax: 513.672.2380

Madison | WISCONSIN

6474 Blanchar's Crossing
DeForest, WI 53598
Toll Free: 800.292.7376
Fax: 608.646.7539

Atlanta | GEORGIA

4800 North Commerce Dr. Ste # 200
East Point, GA 30344
Toll Free: 866.769.3054
Fax: 404.393.6207

Denver | COLORADO

8300 Blakeland Dr.
Littleton, CO 80125
Toll Free: 800.292.7376
Fax: 469.574.7866

Sacramento | CALIFORNIA

687 Weyand Ave
Sacramento, CA 95828
Toll Free: 888.292.5339
Fax: 858.513.1566

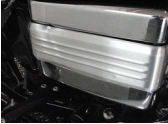

5 Arranging Transportation

NPA's Transportation department specializes in coordinating the flow of vehicles to and from our nationwide facilities. NPA is the only service provider with dedicated carriers who have the equipment and expertise required to transport motorcycles, ATV's and other specialty vehicles anywhere in the country. Units must arrive at the NPA facility by end of business, 2 days prior to the auction. For assistance please contact a transportation team members at **858.726.2209**, or at **transit@npauctions.com**.

6 Condition Reports

When units arrive at NPA they will receive a comprehensive Condition Report (CR) that will be used to provide buyers with an accurate vehicle condition. NPA Condition Reports offer sellers the most accurate depiction of cosmetic and mechanical conditions through meticulous assessment. Buyers bid with confidence, knowing every aspect of the vehicle has been analyzed and evaluated against make, model and year standards.

After bikes have been CR'd and cleaned they will be tagged, given an auction number and put in line in preparation for the auction.

National Powersport Auctions		Auction Management System		Stock Number: 05-775279	
12600 Stone Drive Poway, Ca - 92064 TEL: (858) 513-1500 FAX: (858) 513-1599		CONDITION REPORT		Auction Number: 3188	
		CRUISER		Inspected: 10/22/2009 Inspector: jlanice	
VIN: JHEJGN196K332356	Year: 2006	Account #: 2006050890061	Color: BLK	Mile/Hrs: 5900	
Make: HARLEY-DAVIDSON (MC)	Model: FXDLI DYNA LOW RIDER				
MOTOR: 9	FRAME: 8				
FAIRING: 9	FORKS: 9				
FRONT FENDER: 4	FUEL TANK: 9				
REAR FENDER: 9	TRANSMISSION: 9				
FRONT TIRE: 9	OVERALL APPEARANCE: 9				
REAR TIRE: 7	RIMS: 9				
BARNS/LEVERS/GRIPS: 7	CONTROLS: 9				
EXHAUST: 7	LUGGAGE: 9				
WINDSHIELD: 7	FRONT BRAKES: 7				
REAR BRAKES: 7	GAUGES: 9				
SEAT: 9	SHOCKS: 6				
SIGNALS: 9	LIGHTS: 9				
BATTERY: 9	FOOT PEGS: 9				
IGNITION SWITCH: 9	MIRRORS: 9				
RADIO: 9	STAND: 9				
OVERALL CONDITION: 84	FRONT FENDER: DENTED, REAR TIRE: AVERAGE, BARNS/LEVERS/GRIPS: AVERAGE, EXHAUST: SCRATCHES/SPOT MARKS, FRONT BRAKES: AVERAGE, REAR BRAKES: AVERAGE, SHOCKS: RUSTED				
					

7 Regional Sales Managers

Region	Name	Telephone	E-mail
North West	Trevor Nicely	503.349.0571	tnicely@npauctions.com
West Coast	Nick Kister	510.421.8065	nkister@npauctions.com
South West	Dominick Catalfamo	858.726.2175	dcatalfamo@npauctions.com
North East	Chris Whitesel	410.459.1983	cwhitesel@npauctions.com
North East	Dusty Krepp	716.353.3322	dkrepp@npauctions.com
South Central	Donny Erickson	469.401.1378	derickson@npauctions.com
South Central	Jake Plender	605.645.6932	jplender@npauctions.com
Mid West	Matt Gunter	513.275.5876	mgunter@npauctions.com
Mid Central	Tim Berg	314.240.0495	tberg@npauctions.com
North Central	Tony Avello	262.402.3004	tavello@npauctions.com
South East Coast	Chris Ramanauskas	813.486.7262	cramanauskas@npauctions.com
South East	Pete Heisser	404.348.8711	pheisser@npauctions.com

8 Associated Fees

- 7% Sale Fee
- \$35 Processing Fee
- \$25 Re-run fee for each auction after first
- \$100 Redemption Fee - Unsold units picked up from NPA
- Any item that does not sell on or before the third live auction offering will be automatically redeemed and charged all applicable no-sale and redemption fees.
- \$10 Title Coming Fee if title not received by auction day (per title)
- (Optional) – Additional Detail Fee
- (Optional) – Key fee on case-by-case basis
- (Optional) – Battery fee on case-by-case
- Transportation Fee – Only if using NPA